



John C. Paul Partner

John Paul has more than 30 years of experience in intellectual property licensing, litigation, and prosecution. He currently focuses on strategic planning, complex transactions, due diligence investigations, and licensing and enforcement of IP portfolios to generate revenue. He leads the firm's IP management and transaction section.

John C. Paul
Partner

901 New York Avenue, NW
Washington, DC 20001-4413
+1 202 408 4109
Fax +1 202 408 4400
john.paul@finnegan.com

Mr. Paul has analyzed numerous patent portfolios for a wide range of companies and industries, including multimedia electronics, aerospace, medical devices, and consumer products. He has developed strategies and created databases to help companies understand and effectively communicate the legal and commercial significance of IP portfolios, develop more robust portfolios aligned with their business objectives, and generate revenue by monetizing those portfolios. He has set up and directed licensing and enforcement programs that generated significant royalty revenue for leading technology companies; set up and conducted multiple-round private auctions to sell patent portfolios; led negotiations related to IP issues in business divestitures and other complex transactions; and conducted IP due diligence and negotiations for strategic acquisitions of patent portfolios.

Mr. Paul serves as a board member and vice president of the Licensing Executives Society International and has served as counsel to the board, trustee, and vice president of the Licensing Executives Society U.S.A. and Canada. He frequently lectures on patent law, licensing, and IP management, and writes weekly articles for *LES Insights* on recent U.S. cases affecting licensing and other transactions.